

Testimonials From Members of Stadium Experience

Before Stadium Experience it was quite lonely as a venue sales manager, it's a great platform to share/gain ideas and knowledge giving you the benefit from other like-minded individuals who understand the hurdles faced to achieve budget in a hard environment. - **Collette Salmon, Non-Matchday Sales Manager, Liverpool FC**

We have been a member of Stadium Experience since it began. Regular networking meetings provide valuable industry knowledge, whilst at the same time the ability to generate new relationships and cement existing relationships with other partner clubs. The benefit of combining with all members to share best practice and grow the industry as a whole has been invaluable. Now, with around 60 members and the recent expansion to include members from Rugby stadia, the association is showing continued growth with very exciting times ahead. – **David Timms, Senior Business Development Manager, Chelsea FC**

Stadium Experience has provided us at Allianz Park Stadium with invaluable benefits. The bi monthly members meetings give the team the opportunity to meet with likeminded individuals, network and gain insight to the stadium industry as a whole. Enabling the teams to share best practice in our industry is unique and that's exactly what Stadium Experience allows us to do! The support within the community is second to none, and it has also given us valuable exposure to event agencies looking to book events in our area. Each year we all look forward to the prestigious awards ceremony; Not only is it great fun! But it's so great to see the hard work and dedication of the teams being recognised and celebrated! – **Aimee Richardson, Business Development Manager, Saracens Rugby Club**

I joined Stadium Experience four years ago when I started working for Fabulous Fan Fayre, representing two unique stadiums. Having previously worked for a large hotel chain, and being completely new to stadia, Stadium Experience immediately provided me with a wide network of supportive, like-minded business professionals to share ideas and best practice. Stadium Experience offers such a diverse wealth of knowledge, accessible at your fingertips, and the Members Meetings are extremely resourceful. The Marketing Manager (Debbie) has been absolutely brilliant to work with; she has been quick to respond to any queries that I've had, and is extremely proactive in sourcing new opportunities to showcase and raise awareness of the collection of stadiums, especially within the conference and event agency sector. – **Rebecca Pickard, Director of Sales at F3, Manchester City FC & Watford FC**

Stadium Experience has not only created a brilliant networking opportunity for myself to connect with likeminded individuals across the football and rugby industry but also allowed me to visit many agents, exhibitions and events to showcase Stadium Experience as a whole and the venues I have represented. Working previously in a rugby stadium and now a football stadium the benefits of Stadium Experience membership has been invaluable. The bi monthly meetings are a great way to share best practise, ideas and to know that there is a group of others facing the same challenges and successes as you in the world of stadia. – **Jennifer Barry, Conference and Events Sales Manager, Stoke City FC**

We are a member of Stadium Experience and have found the relationship very rewarding and the investment worth every penny. They have given us some great contacts in the industry, some great enquires and also the benefits of sharing best practises between sporting venues in the Country. The marketing support is second to none and very informative with great support and guidance when needed too. The meetings you attend is a great opportunity to network with other Clubs and gives you opportunities to build relationships with instead of being competitors. Keep up the great work Stadium Experience Team !! - **Debi Gross, Sales Manager, St. George's Park**

Stadium Experience has been a huge part of the strategy put in place by Gloucester Rugby to increase exposure for non-matchday events. By miles the friendliest and most honest group I am part of, ROI was achieved very early on in our membership. – **Angela Sanders, Head of Venue Sales, Gloucester Rugby Club**

I have been involved with Stadium experience for a number of years now, membership of this organisation gives us the chance to network and share best practice with other similar venues. The meetings are immensely valuable and the membership fee is the best value money any stadium can spend. – **Chris Gibson, Director of Catering & Hospitality, Burnley FC**

Being a member of Stadium Experience has provided The Totally Wicked Stadium with a fantastic platform to promote ourselves as an independent venue alongside some of the most prestigious stadium's in UK & Northern Island. It offers members a fantastic opportunity to share ideas and share best practice and also keep up to date with industry trends. – **Sonia Caldwell, Conference & Events Sales Manager, St. Helens RFC**